



## Business Processes Assessment Focus on Payor Data Management

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Contract Management Systems today do more than calculate reimbursement. They give you a 10:1 ROI. We will expedite your return on investment, and maximize your Ascent Contract Management System functionality as it relates to your revenue cycle and other business processes. We help to improve your staff and patient satisfaction. It's one of those win-win-win situations.

We have provided over 100 hospitals and healthcare providers with tools and expertise to improve their use of software to raise the bottom line. Most have recovered their software investment in the first year and gone on every year to collect millions of dollars they would have otherwise lost.

Ask yourself how you rank your organization, from novice to expert, in the following situations related to managing payor data and information:

- ◆ Contract Management System Implementation
- ◆ Communication of contract terms in organization
- ◆ Contract Negotiation and Renewals
- ◆ Payment Data in Decision Support
- ◆ Contract Comparisons
- ◆ Contract Language Improvement
- ◆ Payment variance review and underpayment collection
- ◆ Returned Contractuals
- ◆ Denial Management Processes
- ◆ Utilization Review/Precertification
- ◆ Provide uncollected data extracts to recovery firms

If you have a contract management system,

- ◆ What role does your contract Management system play in the Revenue cycle
- ◆ Who are the key users?
- ◆ What is their knowledge, skills?
- ◆ Who performs system table changes, interface and daily monitoring?
- ◆ How confident are you in the data interfaced to the CMS system?
- ◆ Are your contracts completely coded, tested, and working?
  - Medicare & Medicaid
  - Managed Care
- ◆ Do you use the system for modeling projected impact of proposed contracts?
- ◆ Are you able to report on a Key Performance Indicators for payor performance?
- ◆ Can you use the CMS data to manage your Self-Pay and uninsured?
- ◆ Are your reports accurate, efficient, and available at every level of the organization where they are needed?
- ◆ Is your IT actively supportive of this critical system?

We have experience in all of these areas, and can assist you tackle your most important issues first.